



Elspeth Mills Rendall

“I’ve felt the only mission worth pursuing in business is to make people’s lives better” Richard Branson.”

Elspeth is a highly sought-after outcome-focused facilitator, presenter, executive coach, negotiation strategist and mediator. Elspeth specialises in helping clients in the UK and globally to realise their potential and build stronger relationships through effective up-skilling in communication, persuasion and influencing tools and techniques: be it having increased presentation confidence; be it giving clients clear advice and having those crucial challenging conversations; be it consulting on high-value complex negotiation process and tactics to achieve optimum fiscal outcomes whilst maintaining positive long-term business relationships; be it mediating to resolve conflict both within organisations and externally; be it inspiring clients to be the best version of themselves in their communication and interaction with others with positive professional impact.

Elspeth is a barrister who gained commercial experience as an IP lawyer working as in-house counsel at IFPI and the BBC before moving into the L&D space as the first National Head of Training at DLA Piper, Global Head of Professional Development at Herbert Smith Freehills. As the first Chambers Director at Enterprise Chambers she was a catalyst for change and practice development implementing strategies on commercial efficiency and business development. Elspeth founded Mills Rendall Associates Ltd in 2000. Elspeth’s team comprises specialists in: communication; leadership development; coaching & mentoring; training & facilitation; negotiation; persuasion & influencing; and mediation. Mills Rendall Associates Ltd’s clients now come from a variety of industry sectors, ranging from global corporates to small start-ups as well as Government Ministries. Sectors include: aerospace; banking; chemicals; education; energy; food retailing; healthcare; insurance, legal; natural resources; packaging; property; pharmaceuticals; publishing and IT.

What clients say: Elspeth’s enthusiasm for empowering clients, whether 1:1 or a team, enables them to obtain greater insights and understanding. She brings a highly practical “hands on” approach to every training and development intervention through her inclusive, interactive and highly participative workshop style. Her meticulous follow up and on-going reviews result in raised motivational levels, higher skill levels which transcribes into successful outcomes and impacts profitability.



Mills Rendall Associates Ltd